

# Case Study

## M&S Simply Food store, Glasgow Airport

**Client:** SSP UK Ltd  
**Location:** Glasgow International Airport  
**Value:** £80,000  
**Timescale:** Four weeks



## Challenge

Pacific had to fit out to an extremely tight deadline a new Marks & Spencer Simply Food outlet in one of the areas with the heaviest footfall at Glasgow International Airport. The finished store had to meet the not only the high standards of a demanding client, but it had to have the “X Factor” to appeal to passing trade in the arrivals hall. It also had to complement the existing airport environment boasting other shops, cafes and bar/restaurants.

## Approach

Pacific’s unmatched experience of completing projects at airports in “live” locations with the minimal disruption to neighbouring trade was key. Delivery was to deadline and to budget. The project was commenced towards the middle of November 2019 and was handed over to the clients just four weeks later.

The four-week project saw Pacific rip out the unit – which had previously been occupied by Tesco Express – and fit it out to the latest M&S specifications. Works included bakery installation, tiling, ceilings, partitions, lighting, erection of shelving and refrigeration units, new shutters and doors, decoration, graphics and other branding materials.

## Results

The store is now open, selling 1,600 lines, ranging from sandwiches, delicatessen, meals from around the globe and in-store bakery with a selection of bread lines. The successful completion of scores of projects, large and small, for big-name clients at airports across the United Kingdom speaks volumes about Pacific’s expertise and professional dedication.